

## Oracle License Baseline Service

Oracle licensing is complex. To get a complete understanding of your licensing position you need an accurate, complete and up-to-date view of your Oracle software deployment, coupled with independent and confidential expert license analysis. The Oracle Licensing Baseline Service provides you with the data and expertise you need to rapidly achieve this.

### Solving The Challenge Of Accuracy

Obtaining an accurate and complete view of your Oracle deployment and usage can be time consuming and difficult.

To be complete, it must include information on what software is installed and actually in use, the exact mapping of virtual to physical servers and details of the hardware such as the number and manufacturer of processors.

It is practically impossible for Oracle customers to accurately and quickly obtain all this information manually – especially across dispersed and complex networks.

iQSonar: Oracle Edition from iQuate rapidly delivers a complete and up-to-date view of the Oracle software deployed and in use to levels of accuracy that have been verified by Oracle. As part of standard reporting, it also automatically populates an Oracle Server Worksheet (OSW), which is the format requested by Oracle for usage declaration.

### Expertise To Determine Your Baseline

Once you have obtained accurate usage information, the next step is to thoroughly analyze the deployment data and to compare it with your contracts, license terms, usage and business needs. The outcome of this is a definitive view of your current Oracle license position.

### The Team

This service is delivered by iQuate supported by the Oracle licensing skills of b.lay.

iQuate is the global leader in automated IT discovery and inventory across complex Oracle environments.

b.lay are the only Oracle LMS Trusted Advisor with significant, practical experience of analyzing and interpreting Oracle License Agreements.

### Peace Of Mind

The combination of Baseline License Management™ from b.lay, coupled with iQSonar delivers a service designed to ensure peace of mind.

It combines leading technology with leading independent advice and expertise to provide a definitive view of your Oracle license position as quickly as possible.

### What's Included?

#### Automated Oracle Discovery

- iQSonar — the leader in automated Oracle deployment discovery
- Rapid Deployment
- Verified Accuracy

#### Expert License Advisory

- Delivered through b.lay's proven Baseline License Management™ approach
- Extensive and deep understanding of Oracle licensing
- Full analysis of current entitlement, current deployment and any discrepancies
- Detailed recommendations on optimizing Oracle estate and on how to effectively manage Oracle Licenses into the future

#### Project Management & Coordination

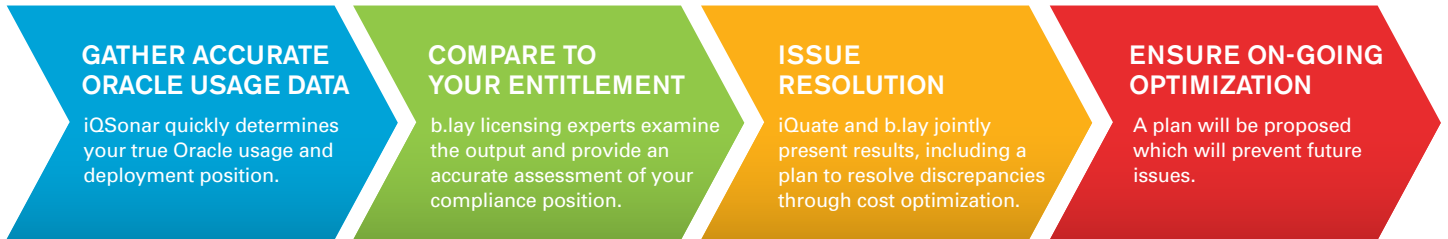
- Coordination of all internal and external resources
- Project designed to deliver results quickly

#### Choice Of Delivery

This unique service can be delivered remotely or on site.

## Oracle License Baseline Service

The Oracle License Baseline Service will deliver a thorough review of your Oracle entitlement, compare it with your actual deployment and usage, analyze any differences and present a report outlining all practical alternatives to help resolve any issues.



### Oracle Discovery

The Oracle discovery phase has been designed to deliver results quickly and includes:

**Site Preparation** — Ensure your site is ready to be scanned as quickly as possible

**Pre-requisite Check** — Liaise with your team to check all pre-requisites are in place for a successful scan

**Installation** — Install iQSonar: Oracle Edition for use for the duration of the baseline project

**Scan Setup** — iQSonar will be configured to work effectively within your environment

**Scanning** — A full scan of all Oracle deployments and related hardware

**Troubleshooting** — Identify any network and scanning issues and rescan to resolution

**Full and final inventory report** — to form the basis of the license advisory component of the service.

### Project Coordination

Each Oracle baseline engagement will be run and managed as a standalone project. Our project manager will coordinate all resources, liaise with your technical teams, manage the exchange of information between all interested parties and deliver progress reports to all senior stakeholders at agreed intervals.

### License Advisory

Carried out by b.lay, this part of the service includes:

**Purchase Analysis** — A review of all documentation such as contracts, order forms, support agreements etc. This will also take into account how your organization is structured and will result in the historic CAPEX and OPEX of Oracle for your organization

**Entitlement Analysis** — Detail what entitlements the historic purchases have provided, with all rights and restrictions associated with them. It will also compare your CAPEX and OPEX with current pricing.

**Deployment Analysis** — using the iQSonar final report, a comprehensive analysis of your Oracle deployment will be produced. This will detail, where appropriate, how licenses are deployed across your organization and will query the organization to collect additional information as required.

**Exposure Analysis** — The entitlement analysis is compared with the deployment analysis to produce a full gap analysis. This will outline the differences between your Oracle entitlement and your current Oracle usage.

**Summary** — This overview provides a comprehensive view of the financial values related to the historic, current and potential future estate. It highlights future CAPEX and OPEX impact.

**Fact & Figures Overview** — This detailed management report will provide all the details you need to move ahead. It includes, but is not limited to recommendations for:

- Optimizing your entitlements to ensure they are best fit for you
- Optimizing your Oracle Estate to achieve real savings
- Outline of alternative solutions to resolving any highlighted compliance issues
- Recommendations on how to implement an ongoing Oracle License Management process to ensure you remain in control of your Oracle licenses.

First to be verified by

**ORACLE**

iQSonar is the first tool to be verified by Oracle's License Management Services team as providing data which Oracle will accept as an alternative to Oracle's own LMS measurement tools.

powered by **b.lay** **ORACLE** Trusted Advisor  
License Management Services

The global leader in IT inventory and discovery

iQuate's discovery platform delivers complete, continual and accurate visibility of highly complex physical, virtual and cloud environments. Our verifiably accurate inventory improves the critical business decisions that control costs and mitigate risks.

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